VIETNAM REAL ESTATE MARKET NEWS

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Realty market sees boom in M&A deals since the start of 2022 *Vietnamnews*

Many large enterprises are signing M&A deals for projects that are currently on hold, and then quickly finishing construction to bring the products to market in a short time frame. Keppel Land Group signed a contract with Phú Long Real Estate to buy 49% shares in three land plots in Hanoi value of over VND2.7 trillion.



High-end segment dominated HCMC housing supply in 2021 *Vnexpress*

Nearly 74 percent of HCMC's housing supply last year was in the luxury and ultra luxury segments, according to the HCMC Real Estate Association. It said 14,443 units were registered for sale last year, 10,404 in the high-end segment. Supply of affordable apartments dried up completely for the first time since 2016.



Building 35,000 social housing units in HCMC an ambitious goal $\underline{\textit{Vnexpress}}$

Constructing 35,000 new social housing units over five years in Ho Chi Minh City will be challenging unless current legal roadblocks are lifted, industry insiders say. HCMC's recently announced target of 35,000 social housing units from 2021 to 2025 doubles its actual achievement.

Việt Nam top investment destinations for industrial real estate: experts

Việt Nam will
remain one of the
best investment
destinations for
industrial real
estate in Southeast
Asia for the next 10
years and beyond,
experts said at a
conference in HCM
City on Wednesday.
Vietnamnews



Investment sentiment upbeat in industrial property arena

According to JLL, the market expects to welcome many warehouse projects such as Phase 1 of a venture developed by Boustead and KTG in Yen Phong II-C with an area of 8.1ha; and Phase 3 of BW Industrial at VSIP Hai Duong with an area of 10.4ha. IZ real estate appraisers will still maintain the heat this year. SSI Research estimates that IZ land prices will increase by 8-9% in the south and 6-7% in the north by 2022.



Competition heats up for southern industrial zones VIR

According to the 'Competition in industrial real estate in Vietnam' report released at the end of February by the Vietnam Competition and Consumer Authority under the Ministry of Industry and Trade, the southern region has more than 400 IZs with a total area of up to 109,000 hectares. The five provinces of Binh Duong, Ba Ria-Vung Tau, Ca Mau, Dong Nai, and Long An account for more than 50% of the total market share.

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