

**2019**  
**WEEK 32**  
03<sup>rd</sup> AUG - 09<sup>th</sup> AUG

**THE HOT SPOT IS SPREADING OUT**



**Consumers goods, retail, real estate continue to lead M&A market**

According to MAF, Vietnam's M&A market is expected to be worth USD 7.6 billion this year, with activities mainly in property, consumer goods, and retail. Investors are switching to real estate M&A since it has become more and more difficult to find property projects not affected by procedures related to compensation and resettlement of affected people. (VNEXPRESS)

**Investors eye land plots in underdeveloped provinces**



More investors are pouring money into underdeveloped provinces where land is cheaper than in HCMC and other big cities. According to experts, land in cities have high liquidity and profits, but available land in cities such as HCMC is becoming rare and prices have peaked. (VIETNAMNEWS)

**As Ha Noi's new apartment buildings rise, so do disputes**



According to local resident, Ha Noi has witnessed the rapid construction of modern condominiums, gradually replacing old-style community houses. However, not everybody has been quick to adapt to the new environment. A lot of people are not ready to give up habits which they acquired when living in independent houses in order to integrate into the new community in the apartment. (VIETNAMNEWS)

**Hospitality property in Cam Ranh to bring huge profits to buyers**



After Da Nang and Phu Quoc, Cam Ranh has become a magnet for both Vietnamese and foreign property developers, especially hospitality developers. In Da Nang and Nha Trang, such land costs an arm and a leg: more than USD 15,000 per square meter. In any case, not much land to develop hospitality projects is available in these places. Meanwhile, in Cam Ranh, there are huge tracts of land overlooking the ocean and cost only VND 1,000 per square meter. (BIZHUB)

**MOC urges the strengthening of anti-money laundering in realty**



The MOC has requested its department in cities and provinces urge enterprises in the real estate sector to report suspicious transactions and cash transactions worth VND300 million and above. Both financial and non-financial sector parties are required to effectuate the rules but so far only financial institutions, especially commercial banks, have seriously implemented them. Non-financial organizations such as realty companies and real estate trading floors have a loose rein. (VIETNAMNET)

According to the HOREA, in the first half of this year, the amount of residential property up for sale was only **39.1%** of the figure in the same period last year.

**HOT DEAL**

**Industrial Park**  
**Type:** IP  
**Location:** Southern province of Viet Nam  
**Area:** ~450 ha  
**Price:** Negotiation  
**Contact:** [info@asiainvest.com.sg](mailto:info@asiainvest.com.sg)

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