

2019
WEEK 44
26th OCT - 01st NOV

In 10M/2019, foreign investors spent **USD 10.81 billion** on capital contributions and share purchases with **7,509 deals**.

KEEP DANCING AS LONG AS THE MUSIC IS PLAYING



Vietnam lures in USD 29.11 billion of FDI in 10 months

In the first 10m/2019, Vietnam lured in USD 29.11 billion of foreign investment capital in new and expanded projects, as well as capital contributions and share purchases, signifying an increase of 4.3% y-o-y. According to GSO, foreign investors poured USD 12.83 billion into 3,094 newly-registered projects, equating to 85.4% of last year's figure, mainly because there were no new billion-dollar projects in the period.

(VIR)



Gov't takes tighter control over large-size real estate projects

According to JLL Vietnam, since the Vietnamese government issued a law in 2015 that allows foreigners to buy and own houses in the country, many international customers have come seeking opportunities and invested in high-end apartments. The number of foreign buyers is in the thousands, versus a few hundred before the law was introduced, but obtaining land use rights certificate, aka red books, continues to be a challenge for the buyers.

(VIETNAMNET)



Increasing M&A deals in real estate despite risks

During the last two years, the Vietnamese real estate market has witnessed some huge deals. Although some companies have achieved successes and created synergy values thanks to M&A, others do not anticipate the real effectiveness of the deals, nor been able to manage the target companies correctly.

(VIR)



Serviced apartments for rent mushroom in downtown HCMC

Instead of investing millions of dollars to build properties in HCMC's inner districts, real estate developers are renting properties, furnishing apartments and putting them up as mid-priced serviced apartments for rent. A survey found that several of such serviced apartments are available in places such as Districts 1, 3, 4, and Phu Nhuan with monthly rents of USD300-500.

(VIETNAMNEWS)



Key quality drivers for integrated development in Vietnam

According to JLL, developers taking part in city planning have to carefully understand the fundamentals of city planning in order to create sustainable value for their large-scale projects. JLL indicates that integrated large-scale projects continue to dominate the residential markets of Hanoi, HCMC and satellite provinces.

(THELEADER)

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