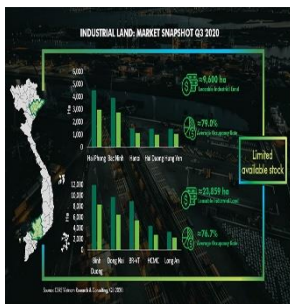


2020
WEEK 45
1st NOV-7th NOV

VIETNAM M&A MARKET FORECAST TO REBOUND TO US\$7 BILLION IN 2022



Land rental rise in industrial property

The increasing demand and the drying up of land banks in industrial zones has bumped up rental prices in first-tier property markets in Vietnam. Figures from CBRE Vietnam reported strong escalations in industrial land and warehouse rent. Industrial land rates went up 20-30 per cent on-year and warehouses have increased as well across industrial zones (IZs) in Ho Chi Minh City, Dong Nai, and Long An.

(Source: vir.com.vn)



Logistics market sees rash of acquisitions, foreign investors keen

The logistics real estate segment saw a number of mergers and acquisitions in the first nine months with a number of major foreign players involved in them. Logos Property of Australia entered the market in August with a \$350M logistics development joint venture and plans to build facilities in HCMC, Da Nang and Hanoi. There are 279 industrial parks, according to the Ministry of Planning and Investment, and another 87 are under construction.

(Source: vnepress.net)



HCMC's eastern city transport development needs \$13 billion

HCMC needs VND300 trillion (\$12.92 billion) over the next 10 years to build transport infrastructure for its new "city within the city." Under a plan proposed by the municipal transport department, the major transport infrastructure projects needed for the eastern city, temporarily called "Thu Duc City," includes roads, metro, bus rapid transit (BRT) system, waterways and ports.

(Source: vnexpress.net)



Hanoi needs \$3.9 bln for social housing projects

Hanoi needs VND90 trillion (\$3.88 billion) to develop 7.2 million square meters of social housing in the next five years amid a shortage of low-cost residential real estate. The figure comprises 59 social housing projects and three commercial ones that have parts dedicated to social housing. Demand for houses and apartments in the mid- and high-priced categories, priced at VND25 million per square meter onwards, only accounts for 20-30 percent.

(Source: vnexplorer.net)



FDI enterprises expanding supply chains in Vietnam

Mitsubishi Materials Corporation (MMC) has decided to inject US\$90 million into Masan High-Tech Materials (MHT) to own 10 percent, or nearly 110 million shares, in the unit of Vietnamese conglomerate Masan Group. MMC will subscribe for the 109,915,542 newly-issued common shares via a private placement.

(Source: vietnaminsider.vn)

Experts predict that the M&A market in Vietnam will recover in the period from 2021 to 2022, reaching US\$4.5 billion-US\$5 billion by 2021 before rebounding stronger with a value of \$7 billion by 2022.

(Source: sggpnews.org.vn)

Intended recipients should consider this material as for reference only. The Information Provider bears no responsibility for any loss related to the use of this information. The information is subject to change without notice. Recipients should obtain their own independent advice.